

# Security Assessment Rating

## What is a Security Assessment Rating (SAR)?

The SAR is our professional opinion, in layman's terms, of your client's overall Network Security Posture.

## Why should we, as insurers, be concerned about our clients information security?

According to the Information Security 2000 Survey, companies which pay attention to information security are substantially more likely to detect and respond to attacks.

Of these companies surveyed, approximately 66% of them even care to detect and respond to attacks, versus 21% for companies who pay **little or no attention** to information security.

## If we "work the numbers" can we avoid a loss?

Without professional analysis of the information you (the underwriter) have realized a 21% chance to immediately underwrite a loss.

You could be *totally* unaware of the negative impact you may have caused your company and *your* reputation.

## How high of a dollar loss could I accidentally underwrite?

According to the CSI/FBI 2000 information security survey; **the average hacking loss is about \$2.1 million.**

## How do I contact Bulwarkz?

### **Bulwarkz Defensive Solutions**

562 Lakeland Plaza, #219  
Cumming, Georgia 30040

P: 770.263.7675

[www.bulwarkz.com](http://www.bulwarkz.com)



## How is the SAR conducted?

Bulwarkz will assess your client's network security by applying trade-crafted and highly proprietary processes to evaluate insurability from one of two sources:

- 1.) Our performance of a Bulwarkz Insurability Assessment\* and analysis of the data obtained from it or
- 2.) Reviewing and analyzing the results of other security assessments and providing our insurability rating to you.

*\*This is the preferred and most comprehensive manner of evaluating an insured's network security.*

## What are the final Insurability Ratings I can obtain from the SAR?

The Insurability Rating is our professional opinion (based upon the data provided) of the client's overall Network Security Posture. The four ratings are as follows:

- 1.) *Excellent* (insurable, with minimal risk of a security loss);
- 2.) *Satisfactory* (insurable, with moderate risk of a security loss);
- 3.) *Marginal* (better than average risk of loss, unless fixes are made to network security);
- 4.) *Incomplete Information*.

*The SAR is like the "Cliff's Notes" to an extensive and complex technical report.*